

JOB4VETS SUCCESS STORY

Service Disabled Veteran (SDVOSB) Business Owner founded - Cyber Point Solutions, LLC

In 2013, veteran - Clyde Smith founded Cyber Point Solutions, LLC an innovative Information Technology Security Solutions small business servicing - Federal, State and Local Government Agencies. CPS specializes in: IT Consulting, Cyber/Cloud Security, IT Health Care Security Compliance and Regulation (HIPAA), providing services in: systems security design, software development, computer network defense and systems engineering support.



Smith saw starting a small business as the next big step in his career path. He explains: “Starting a business ... can be very rewarding. People who really want to venture out and [have] some independence is kind of the American Dream, but it is a lot of hard work and not built overnight.”

BDAG helped Smith by providing an initial consultation, getting his business license and certifications, obtaining a DUNS number, navigating state laws, and offering business training. Smith says: “BDAG assisted me with pretty much everything...BDAG was very instrumental in getting the small business set up and actually running.”

After two years, Smith’s business is thriving. His clients include the Department of Homeland Security, the Intelligence Community, and the General Services Administration. Despite his success, Smith says: “I am still driving towards success. Success is about marketing and being able to meet the requirements of the customer needs. You have to bring Solutions to them.” Solutions are, after all, Smith’s specialty and business philosophy. With his drive and innovative services, Smith will continue to expand his business even further.

For more information please visit: www.cyberpointsolutions.com